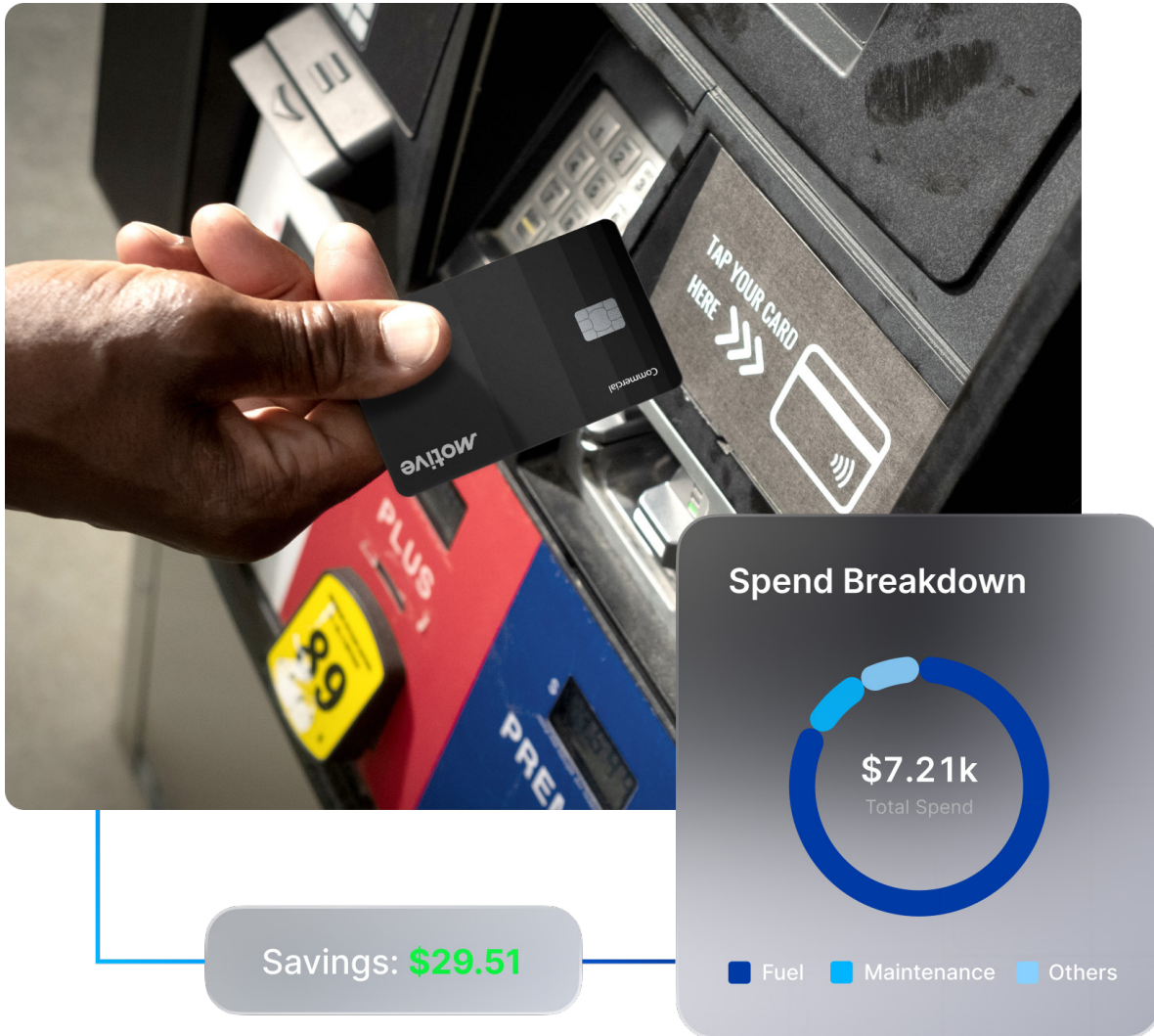
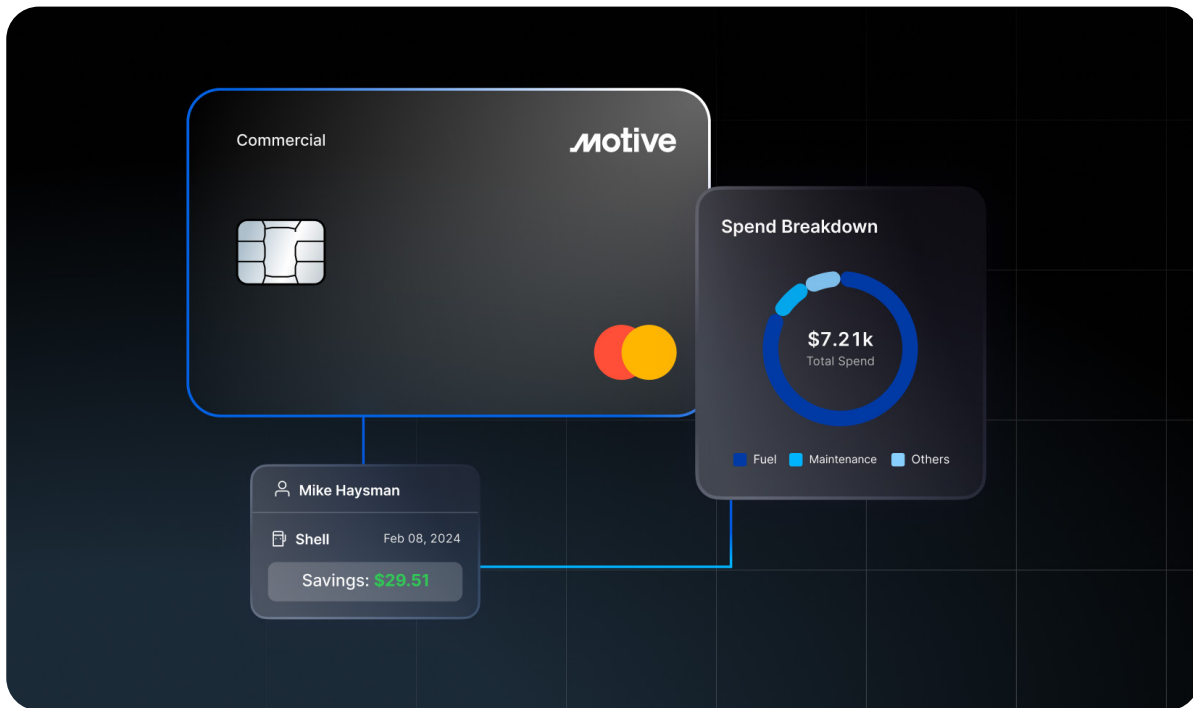


# Motive



# Spend Management

Motive is the only platform that combines Fleet Management and Spend Management, giving finance teams complete control of their fleet related spend.



Embedded into Motive's integrated operations platform, the Motive Card enables you to reduce costs and uncover hidden savings by dismantling data silos, curbing fraud, and automating tasks.

7%

Reduction in operating costs through productivity gains.

5%

Reduction in fuel and maintenance costs through savings partners.

\$56M

Blocked in fraudulent and unauthorized spend in 2024.

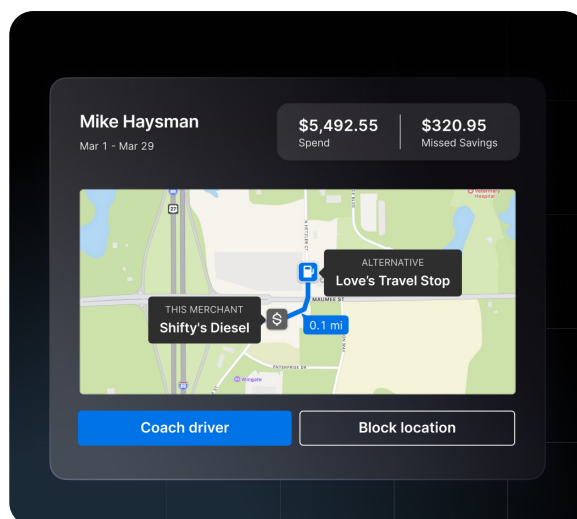
Alex Amort  
Vice President of Risk and Compliance, [Cascade](#)

"Now we have the Motive Card integrated with the app, we're able to obtain true, documented, direct savings to the bottom line. Everything from Motive really does work together as a full package"

## Discover opportunities to reduce wasteful spend

Get actionable insights that help you reduce fuel costs. Find out when and where drivers are choosing more expensive fueling stations, missing potential savings.

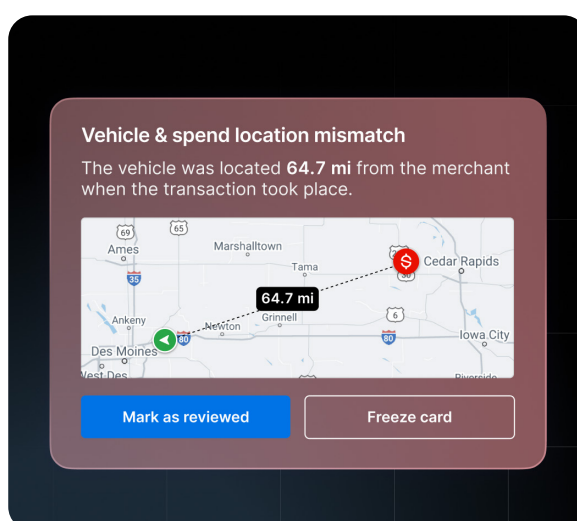
- Gain detailed insights into missed savings opportunities.
- Utilize data to coach drivers on cheaper locations.
- Block locations where drivers regularly pay more for fuel.



## Detect suspicious transactions through AI-enabled fraud alerts.

Shared data between fleet telematics and Motive Card spend enables automatic detection of fraudulent transactions in near real-time, allowing for prompt action to safeguard your business.

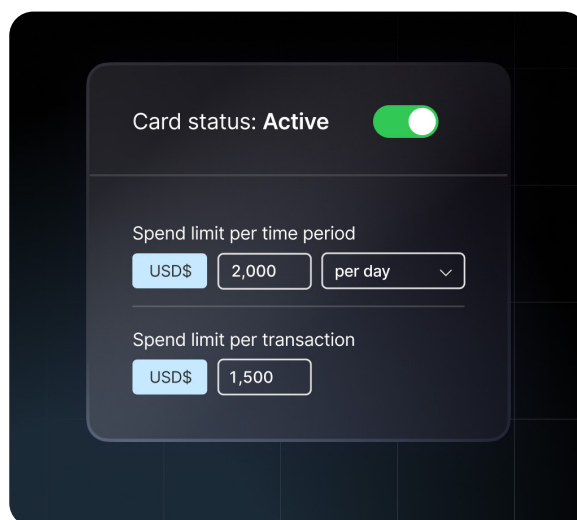
- Receive alerts when vehicle and spend locations don't match.
- Get notified if tank level differs from purchased fuel volume.
- Freeze cards, or auto-decline transactions on the spot.



## Prevent unauthorized spend with fully customizable controls.

Stop unauthorized Motive Card spending before it happens with customizable controls. Set limits for individuals or groups of cardholders, exactly how you want.

- Control cardholder spend by amount, day, time, and more.
- Block specific merchants and spend types.
- Flexibility to add and remove categories instantly.



**Reduce costs using the Motive Card savings partner network.**

Get significant savings on fuel, maintenance, and more, at over 25,000 partner locations in North America including Love's, TA, Casey's, 7-Eleven, Exxon, Discount Tire, Speedco, and more.

- Tier 1 savings averaging \$0.20+ /gallon on diesel.
- Flexibility to bring pre-negotiated direct discounts.
- Motive's Driver App Savings Finder tool helps drivers navigate to the best fuel prices.



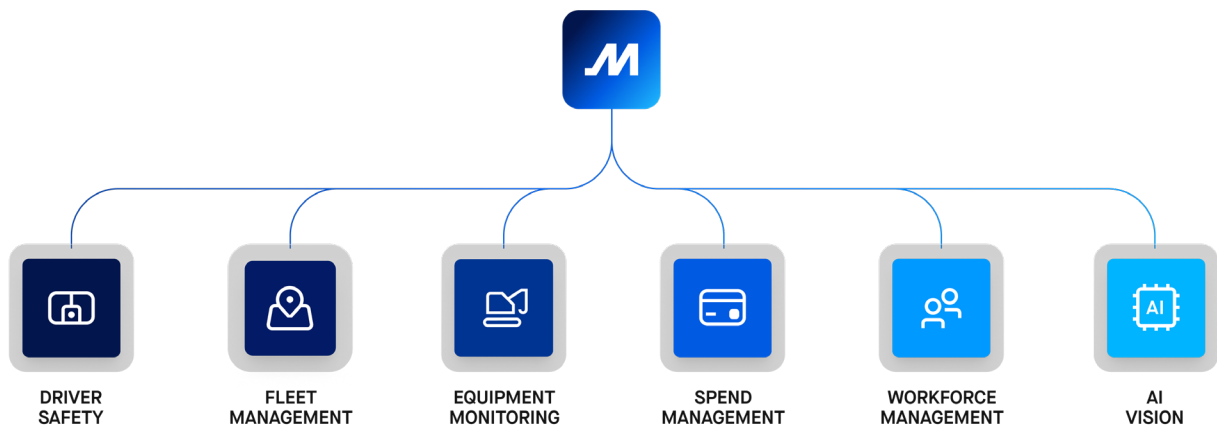
**File IFTA in seconds.**

Motive's 360° view of fleet and spend data allows for automated filing of IFTA reports.

- Save hours of time spent on manual reconciliations.
- Distances and fuel transactions are automatically allocated.
- Export to your preferred file type.



Motive is the AI-powered Integrated  
Operations Platform for the physical economy.



**About Motive**

Motive builds technology to improve the safety, productivity, and profitability of businesses that power the physical economy. The Motive Automated Operations Platform combines IoT hardware with AI-powered applications to automate vehicle and equipment tracking, driver safety, compliance, maintenance, spend management, and more. Motive serves more than 120,000 businesses, across a wide range of industries including trucking and logistics, construction, oil and gas, food and beverages, field services, agriculture, passenger transit, and delivery. Visit [gomotive.com](https://gomotive.com) to learn more.

The Motive Card is issued by Sutton Bank, Member FDIC pursuant to a license from Mastercard International. Subject to terms of Expense Management Services Agreement. Mastercard and the circles design are registered trademarks of Mastercard International Incorporated.

- 1. Billing cycle is typically 7 or 30 days, but can be anywhere from 1 to 30 days.
- 2. Motive reserves the right to assess fees for some services or Cards, including periodic fees, usage fees, late or failed payment fees, service fees, fees for account misuse, fees applicable to certain transactions, or other fees we disclose to you on our website or by providing notice. We will disclose fees to you when opening your Motive account, when you start using a new service, or through our website. We may update, add, or change fees upon 30 days' notice to you, though we may not provide similar notice if we reduce fees.