

Motive

Get competitive discounts. No hidden fees.

Maximize your purchasing power with Tier 1 savings averaging 20+ cents per gallon. No volume minimums required.

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Motive Card: Get competitive discounts. No hidden fees.

	Motive Card	WEX: EFS Fuel Card	WEX: Fleet One Edge Card	Fleetcor: Comdata Fleet Card	Pilot Flying J: Axle Fuel Card	RTS: RTS Carrier Services Fuel Card	XPO: XPO Fuel Card	TCS: TCS Fuel Card
Setup fee	\$0	\$50-\$1,000 (based on # of vehicles)	\$75	\$0 (for standard payments)	\$0	\$75	\$60	\$0
Transaction fee (in-network)	\$0	\$1.50 per swipe for fuel purchases	\$0	\$0 (\$5 for high credit risk accounts only)	\$0	\$0.50	\$1	\$0
Transaction fee (out-of-network)	\$0	Not disclosed	\$2	\$0	\$0	\$3	\$2	Small fee (amount not disclosed)
Late payment fee	5% of the invoice balance (minimum \$40)	The greater of \$75 or 6.99% of the outstanding balance	The greater of \$150 or 6.99% of the outstanding balance	The greater of \$150 or 12.25% of the outstanding balance	Late charges of 20% or the highest rate allowed under applicable law, whichever is lower, on the unpaid balance	The greater of \$150 or 6.99% of the outstanding balance	The greater of \$150 or 6.99% of the outstanding balance	Not disclosed
Monthly fee (per card)	\$0	\$0	\$8/month	Up to \$10/month	\$0	\$6/month	Not disclosed	\$0
Program administration fee	\$0	\$0	\$0	Up to \$0.10 per gallon	\$0	\$0	\$0	\$0
ACH payment fee	\$0	\$25 per transaction	\$0	Up to \$50 per payment for client initiated ACH	Not disclosed	\$0	Not disclosed	Not disclosed

